

The Veterinary Practice in Transition.

A Seminar on Current Issues Affecting Practice Value and
How to Create the Optimum Environment for Practice Ownership Transitions.

For Vendors, Purchasers and Practice Managers

Understand how practice values are determined, how current industry trends are affecting practice values and how you can prepare and maximize profitability, practice value and get the most of the transition process.

Halifax, NS – Thursday, April 14, 2011

(Immediately before the start of APVC! – www.apvc.ca)



John Tait, DVM, MBA, CFP



Ross Dawson, DVM, MBA



Blake Dawson, BBA, CMA

Location: Radisson Suite Hotel
1649 Hollis Street, Halifax, NS

Time: 9:00 a.m. – 5:00 p.m.

Content:


- Current state of veterinary industry: Trends and challenges
- Practice values - mechanics, current values
- Value drivers - preparing a practice for sale, Assuming control of a practice
- Exit options / entrance options
- Barriers to Success / Negotiation
- Case based examples
- Discussion and questions

Cost: \$295 per Person (Includes: Continental breakfast, Lunch and Learning materials)
Early Bird Price \$250 by March 11, 2011.

Registration:
Online - <http://www.bayleygroup.com/events.html>
Click on - The Veterinary Practice in Transition

For further information, please contact Bobbi Hoffman, Secretariat – 1-888-527-3434

Sponsored by BMO Bank of Montreal

BMO  **Bank of Montreal**
Making money make sense®